

## 92% ADOPTION FOR PRELIEN2LIEN ONLINE

Upgraded technology, new Board of Directors and new Software Development Manager.

### Web hosting facilities, printing and security all upgraded in Q1 of 2018.

With an 92% adoption rate of PreLien2Lien Online ([www.PL2L.com](http://www.PL2L.com)) by customers by March 2018, TRADITION SOFTWARE upgraded and consolidated in January 2018 it's web hosting infrastructure from facilities in Denver, CO and Los Angeles, CA to a single facility near our suburban Chicago headquarters.

Where do you go to record a construction lien? In most states, it is with the County Recorder. But in a few states, it can be with Clerk of the Court by county (FL, GA) the Town Clerk (CT), the Probate Judge by county (AL) or the Chancery Clerk (MS).

Each month the location to record a lien is updated online on our website in one or more states. Additionally, if you need 1-2 day recording of your notice, counties that allow electronic recording with our TRADITION LIEN SERVICE division (\$75 plus the county recording fee) are highlighted.

### Get the Bond Company and Policy Number for Public projects.

Too often people are sending out 1st notices on Public projects without getting the General Contractor's bond company and policy number. These companies should get a 1st notice. In the event you are not paid, sending out a Bond Claim can put heavy pressure on the GC to negotiate or make full payment for invoice(s) that are past due.

### Cynthia Borbas named interim Software Development Manager.

With the death of Miriam Liskin, Cynthia Borbas was named the interim Software Development Manager for PreLien2Lien. Her responsibilities will include managing PreLien2Lien Online ( [pl2l.com](http://pl2l.com) ) and [MyLienCenter.com](http://MyLienCenter.com), two software as a service (SaaS) websites.

Cynthia has worked for nineteen (19) years in senior level IT positions with Chicago area companies including DELL PROFESSIONAL SERVICES and BORBAS CONSULTING. She is a 1999 graduate of the NORTHERN ILLINOIS UNIVERSITY with a degree in Operations Management & Information Systems.

### MIRIAM LISKIN PASSES AWAY. SOFTWARE DEVELOPMENT MANAGER (2006-2017)

TRADITION SOFTWARE lost a valued, long-time employee when Miriam Liskin passed away the day after Christmas after working for the company for eleven (11) years.

After being hired one year after the company was founded, she became the chief technical architect of the PreLien2Lien software redesign in 2007. Miriam co-designed along with myself MyLienCenter in 2009, and PreLien2Lien Online in 2016.

Her work had a far reaching positive effect for so many people. She authored fifteen (15) books on computer programming. Her work on PreLien2Lien helped thousands of companies in getting paid. Without her, employees would not have the resulting jobs, benefits and paychecks while employed at TRADITION SOFTWARE.

On a personal level, Miriam helped me with programming homework for Computer Science classes I took. She even taught my son Randall and daughter Lauren how to geocache at a company party on a hot California summer day.

Donations in her name were made to her alma maters, HARVARD UNIVERSITY and the UNIVERSITY OF CALIFORNIA.

### NEW NOTICES: OR, OH, SC, KS, VA, FL, IN, WA, TX, CO, KY, TN, MO, NC, WY

PreLien2Lien has had legal updates in fifteen (15) states since April 2017. Oregon, Ohio (June 2017), South Carolina (July 2017), Kansas, Virginia (September 2017), Florida, Indiana, Washington (October 2017), Texas (November 2017), Colorado, Kentucky, Virginia (December 2018), Tennessee (January 2018), Missouri, North Carolina, Wyoming (February 2018).



Craig Altman, President  
TRADITION SOFTWARE

Additionally, capital investments in the printing technology for PreLien2Lien Online insures that the print process will continue to work successfully for printing, saving PDF's and printing DYMO

labels using all current web browsers.

The upgraded Chicago based web hosting facility helps address the risk all companies face daily regarding security risks to their data.

### Custom notices for PreLien2Lien Online an option to save time.

People can save a lot of time preparing their notices in PreLien2Lien Online by having an electronic signature appear on the notice.

For a one time fee of \$50, a signer's signature will be embedded as a PDF file on any one of the 1,600 default notices that come bundled with PreLien2Lien Online.

Additional customization options can include a company logo and revised legal text.

County Recorders by state updated on [www.TraditionSoftware.com](http://www.TraditionSoftware.com).

## tradition lien service

## Get your past due invoices paid through the effective use of each state's construction lien laws.

- Construction Liens: \$165. Includes owner and legal party verification, notarization and delivery costs. County recording fees extra.
- Bond Claims: \$65. Includes verification of bond number, owner and other legal parties, notarization and delivery costs.
- Stop Notices: \$65. Includes owner and legal party verification, notarization and certified mail delivery to lender.
- 1st Notices: \$24. Includes owner and legal party verification, certified mail delivery to owner or contractor. CALIFORNIA notices start at \$31.

Contact Craig Altman, at (800) 886-8770 x304.

RETURN SERVICE REQUESTED

# The Tradition

THE TRADITION SOFTWARE NEWSLETTER

## TIPS TO RECORD YOUR OWN CONSTRUCTION LIENS: Updates from CALIFORNIA

Every year, TRADITION LIEN SERVICE records construction liens in numerous states. For everyone's benefit, we document our research and post it on our corporate websites.

A few pointers from around the country follow:

1. Recording CALIFORNIA Mechanics Liens and Releases to increase by \$75 in 2018 - Legislators for the state of CALIFORNIA have enacted Senate Bill (SB) 2, Chapter 2.5 of the Statutes of 2017 that will in effect increase by \$75 the cost to record CALIFORNIA Mechanics Liens and Releases in all fifty-eight (58) counties in CALIFORNIA effective January 1, 2018. This is addition to the Real Estate Fraud Prosecution Trust Fund Fees that range from \$3.00 – \$10.00 in certain counties PLUS each counties respective recording fees that range from \$9.00 – \$28.00.

For a listing of CALIFORNIA County Recorders with addresses and phone numbers to contact about the new law and price increase, you can visit our listing by counties at [www.TraditionSoftware.com/county-assessors-clerks-recorders/california/](http://www.TraditionSoftware.com/county-assessors-clerks-recorders/california/).

2. Recording a CA Mechanics Lien in Monterey County - A Sacramento, CA based painting company asked our TRADITION LIEN SERVICE division to record a CALIFORNIA Mechanics Lien on a TEX•COTE® exterior painting project on a residence in Seaside, CA within Monterey County. According to the TEX•COTE® manufacturers website, compared to traditional exterior painting ...."TEX•COTE® is 10 times thicker on average than ordinary paint, it also contains special reflective pigments – the same type of pigments used by the U.S. government to cool ships, and provide both reflectivity and reduced radar signature in Stealth bombers."

The Monterey County Assessor/Clerk/Recorder's Office fees to record are as follows: \$21.00 first page, \$3.00 each additional page of 8-1/2" x 11" paper. Make checks payable to MONTEREY COUNTY CLERK/RECORDER and they will accept out-of-state business checks.

Actual recording by mail is one (1) business day. The original document does take a while to be mailed back, 6-7 weeks after recording.

Since you lease PreLien2Lien on an annual basis, help using the software to record or release a state construction lien is just a phone call away. Technical Support and training is available to you as part of your annual subscription. Additionally, if you are in a deadline crunch for just \$75 you can have a construction lien electronically recorded in 1-2 business days in over 1,100 counties, boroughs, towns and parishes across the country. For assistance, call us Monday - Friday, 8AM - 5PM CST at (800) 886-8770.

## tradition software

### PRELIEN2LIEN

**Do it yourself (DIY) software solutions for construction lien, bond claim, stop notice, and lien waiver management.**

- Lease on an annual basis with unlimited training, technical support, and legal updates.
- Lite (10 projects) versions cost as little as \$149 in the first year.
- One or more users can share data on a network, thin client (MICROSOFT Remote Desktop, CITRIX) or with cloud based versions.
- Print notices on 8.5" x 11" plain paper, or USPS Certified Mail Pettit Forms.
- Get legal name and owner address information by purchasing for an additional fee Property Owner Reports.

