TheTradition

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SIGNIFICANT CHANGES IN PRELIEN2LIEN

Significant new technology and several enhancements have been added to PreLien2Lien for 2007.

by Craig R. Altman, Founder/President

PreLien2Lien has had new technology implemented with the new 11.01.15 "Seabiscuit" upgrade released on January 16. This release is available as a FREE upgrade to any user whose Annual Subscription is current.

Beginning with the installer, the latest installer technology from INSTALLSHIELD was added. This allows PreLien2Lien to be installed on any drive outside of the C:\ drive, making installs on MICROSOFT® Terminal Server™, Vista™ and CITRIX® Thin Client platforms easier and more reliable for Information

Craig Altman, President of Tradition Software

Technology employees.

The underlying software technology for PreLien2Lien was based on a 1995 version MICROSOFT® FoxPro™. We updated this to the 2006 based version of FoxPro™. This makes PreLien2Lien run faster. It can also process and store more records than before.

An investment in new software technology for database stability was made, replacing software that was in the program from 1999. You will continue to see close to 100% reliability of your data, across the variety of work environments PreLien2Lien is installed in.

The printing technology was greatly improved as a result of new technology that was purchased. Starting with the state of Wisconsin, users can now change the legal language on notices for a one-time fee of $50 per notice. This Custom Template Technology (CTT) is being phased in for the other 49 states by the end of 2007.

State specific print menus are also being phased in. Feedback from customers and sales prospects has told us that having the actual name of a state notice on the print menu will make PreLien2Lien easier to use, especially for new users, and users who run the program for multiple states.

The new technology we are adding to PreLien2Lien is not just limited to technical improvements. PreLien2Lien now has a much improved Browse function to help you locate our projects in the Current Jobs file. We have begun eliminating antiquated default settings, while improving the overall appearance of the program.

Our work continues to improve PreLien2Lien this year. We do not want to drastically change how easy it is to use for our long time customers. The company is committed however to adding new technology to make the software easier to use, while keeping its already current low cost of ownership

RECORD YEAR FOR TRADITION SOFTWARE

TRADITION SOFTWARE, the leading provider of lien software solutions to the US construction industry, announced a record year of results, as the company reported record revenues, GAAP Net Income and EBITDA.

"2006 was a year of strong growth for the company, as our team of employees worked together to increase dramatically the number of new customers and subscriptions" said Craig Altman, Founder/President of TRADITION SOFTWARE, INC. "Sales agreements were also reached with WALZ POSTAL SOLUTIONS and PETTIT MANIFOLD FORMS to resell their respective Certified Mail postal solutions. We are also proud of the new technology and improvements that were implemented successfully in our flagship software product, PreLien2Lien."

TRADITION SOFTWARE's financial health was helped by an 80% increase in new customer sales, a 71% increase in revenue from Annual Subscribers to PreLien2Lien and a 30% reduction in long term debt. New customers were gained from a variety of US construction contractors and subcontractors across the country.

The company also produced a successful redesign of its new online store, TraditionInk.com. In its first full year of accepting orders, TraditionInk.com contributed 14% of the gross revenue to Tradition Software's quarterly revenue.
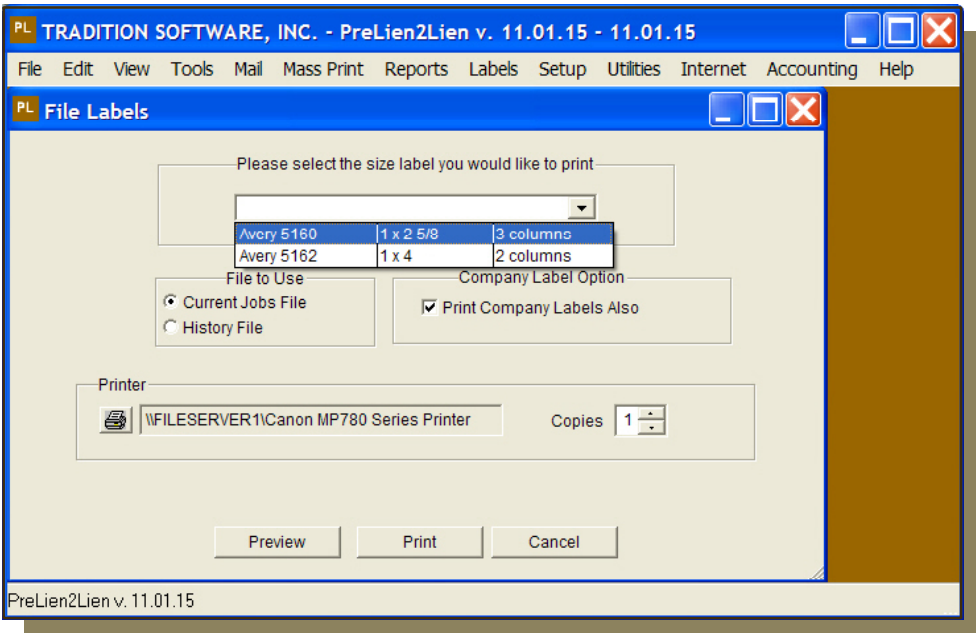
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THE TRADITION SOFTWARE NEWSLETTER

MAIL AND FILE LABELS

By Justin Hussey,
Sales/Customer Service Manager

Did you know that PreLien2Lien allows you to print mailing labels for all your project's legal parties? This solution can be used when you print your states respective first notice (California's Preliminary Notice, Florida's Notice To Owner or Ohio Notice Of Furnishing, etc…) to an Owner and other legal parties.

When you are doing your first notice, if you mark each record by placing a check in the marked checkbox on the **Project Tab** of the **Current Jobs** file, you can print out mail and file labels. The labels will print for all "marked" records only. You can choose how many copies to print, and there are also two label size choices.

Labels Dropdown Menu

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