# **The Tradition**

### tradition software

Volume: 3 | Number: 3 | August 2007

## NEW TEMPLATE NOTICES AVAILABLE FOR AK, AZ, CA, CO, MT, NJ, NV, OR, WA

by Tara Nelson, Business Intern

TRADITION SOFTWARE is pleased to introduce nine additional states - Alaska, Arizona, California, Colorado, Montana, New Jersey, Nevada, Oregon and Washington to our growing list of states that print with Custom Template Technology. These states join Florida, Michigan and Wisconsin in providing users with documents including superior for-



matting capacity and the most up-to-date legal research.

"Our Software Development team worked hard this summer to accelerate the

implementation of this new technology so that features like electronic signatures, color type fonts and logos along with custom text could be added for a \$50 one-time fee per template," said Craig Altman, President of TRADITION SOFTWARE.

## New Printing Options for Mailing Labels.

Improved label printing options for all project mailing labels now allows users to specify which Row and Column they desire to mailing labels to print. Partially used label sheets can now be fully used.

Another enhancement to PreLien2Lien is the Backup function. You can choose in SETUP/DEFAULTS/INPUT DEFAULTS to

Backup PreLien2Lien every time you close it to single file, or to have a new backup file created automatically upon exiting the program.

## Improved Notary Options allows for easier use.

Another update to the software includes improved Notary options. Users can now specify Notary information outside of the state where the project occured. Additionally, Notary Verification was added as an easy ON/OFF option for all template states.

## New product for Lien Services. PreLien2Lien-LS

Many of the leading Lien Service companies across the U.S. use PreLien2Lien on a daily basis to produce notices for their customers. PreLien2Lien-LS is a new product slated for release on September 4, 2007 that incorporates web based data entry pages that are integrated with PreLien2Lien. Pricing is slated to be \$1,200 per year.

# Custom Template Technology soon to be available for GA, IN, MN, OH, NC, TX.

The software development schedule to include other states to have Custom Template Technology is as follows: August (Texas, Ohio), September (North Carolina, Georgia) and October (Indiana, Minnesota). Other states in Q4 scheduled for the upgrade include Illinois, Missouri, Kentucky New Mexico and South Carolina.

#### TRADITION UNIVERSITY

TRADITION SOFTWARE strongly encourages college students to gain hands-on experience in the software industry. With this philosophy in mind, the company hired two local college undergraduates to work as interns during this summer of 2007.

Patrick Sudlow, who is a Freshman Business Administration major at the UNIVERSITY OF SAN FRANCISCO, worked primarily in Customer Service, Sales and Technical Support. He was challenged to keep up with the fast-paced atmosphere of customer communication: taking charge of phone calls, providing activation codes and answering basic questions about PreLien2Lien software. The experience introduced him to situations in a real-world environment involving customers.

Tara Nelson is an Junior Mathematics major at the UNIVERSITY OF CALIFORNIA, BERKELEY. She worked full time at TRADITION SOFTWARE, working directly with the company's President and Software Development Manager to improve PreLien2Lien.

Tara's primary role was to help further implement the Custom Template
Technology into PreLien2Lien. She researched and designed each document to accommodate all legal requirements.
This process allowed her the opportunity to explore a multitude of skills from page layout and formatting, to research methods and legal writing techniques.

# **Reduce** your expenses **every time** you print.

Save 10%-60% on new, refurbished and compatible toner and ink cartridges for Printers, Fax Machines and Copiers compared to Staples®, Office Depot® and Office Max®.

**BROTHER®** MINOLTA® **CANON® NEC® DELL® OKIDATA® EPSON®** PANASONIC® **RICOH® SAMSUNG® IBM® INNOVERA® SHARP® LEXMARK® TOSHIBA®** MEDIA SCIENCES® **XEROX**®

traditionink.com
Free 2-day delivery. Overnight delivery only \$5.

### tradition software

6060 Sunrise Vista Drive, Suite 2160 Citrus Heights, California 95610

RETURN SERVICE REQUESTED

## The**Tradition**

THE TRADITION SOFTWARE NEWSLETTER

#### **HOW TO: ELECTRONIC SIGNATURES**

By Kevin Altman Sales/Customer Service Manager

PreLien2Lien now allows you to include your own, auto-generated, personalized electronic signature on any of our template state documents (currently includes: AK, AZ, CA, CO, FL, MI, MT, NJ, NV, OR, WA and WI). Creating a electronic signature is simple, and the result will save you the valuable time of not having to sign every copy of a particular type of notice you regularly create.

For a one-time \$50 fee, we will create a representation of your signature that integrates easily with our software. As notices require changes due to legal changes in state law, your template will be upgraded FREE of charge.

All we need is a copy of your signature to begin the process; just follow these steps to create a high-quality scan of your signature which we can then incorporate into the necessary document:

- Launch the program you typically use for scanning.
- Within the settings or preferences menu make sure 1-bit mode is selected (black & white line-drawing quality, NOT black & white photo quality which prints on a grey scale instead of true black and white).
- Match resolution dots per inch (dpi) to that of your printer's normal settings (usually 300 or 360).

- Sign your name using a black pen on a blank sheet of white paper. Place face down and scan.\*
- Crop signature as needed, minimal white space along edges of signature is preferable.
- Save your scanned image as an uncompressed bitmap format, such as TIFF or BMP.
- \*Troubleshooting:

If your resulting image is not to your satisfaction (breaks in line, rough edges, etc.) try the following solutions:

- Adjust the brightness settings.
- Use a higher dpi multiple.
- Press more firmly when signing or use a pen with a thicker tip.

The Technical Support department at TRADITION SOFTWARE can also do all the technical work of scanning your signature for you.

Contact TRADITION SOFTWARE Technical Support for more information at (800) 886-8770 (Monday - Friday, 8PM - 5PM PST).

## tradition software

DO YOU REALLY KNOW WHO THE OWNER IS OF THE PROPERTY YOU ARE PROVIDING LABOR, MATERIALS OR SERVICES FOR?

IF YOU ARE WRONG, FORGET ABOUT **GETTING PAID**.

You need a Property Owner Report.

- Coverage across 2,500 counties in all 50 states.
- Search all types of property:

Residential

Commercial

Industrial

Agricultural

- Perform searches by property address, owner name or by parcel number.
- No monthly contract. Only \$5 per report.

