

NO OFFICE OPERATION HELPED BY PRELIEN2LIEN

We are now taking for granted that software should be cloud based.



Craig Altman, President
TRADITION SOFTWARE

Getting through COVID in the work world has changed dramatically where a person's office is. Most people took for granted they had to drive to the office if they had a desk job.

But on March 20, 2020 when almost all of America shut down on due to various local, state and federal Covid emergency declarations, suddenly many people had to work from home. Construction companies and suppliers still needed various office tasks done, from accounts payable, accounts receivable, and various construction lien documents that are date sensitive with deadlines.

PreLien2Lien began the switch to a software-as-a-service (SaaS) solution in 2016. It was then that I felt comfortable with the speed and connection quality for most businesses. Our challenge became taking a product originally designed in 1996 and porting it to the web.

Now, a new business definition is emerging, called the NO OFFICE. Michael Sliwinski is actually writing a book about it: "No Office - work is not a place to go, it's a thing that you do". An example might be a recent week for me. On a Tuesday I was working remotely from my condo. The next day I was working remotely while attending later my daughter's nursing ceremony at ST. LOUIS UNIVERSITY. After a day back at my condo, my week concluded with working a half day remotely from a resort along the shores of Lake Michigan.

Amongst our few software competitors, there is still one company selling subscriptions to a software product that is based on the same 1996 technology PreLien2Lien was originally based on. And people are still going to the office to do lien forms stored as word docs or editable PDFs on their work computers.

Change for these people can be hard. Imagine how their quality of life could be better if they worked remotely so that they could be away from their home and offices to attend mid-week college ceremonies for their daughter, or enjoy the view of a lake at a resort while on their laptop.

Major updates to legal notices for SOUTH DAKOTA and TEXAS.

An annual subscription to use PreLien2Lien always includes free legal updates as they become available. A significant change was made to the SOUTH DAKOTA Lien Statements for both General Contractors and Subcontractors in January 2022.

The state of TEXAS enacted new lien law changes effective January 1, 2022 that simplifies the 1st notice process for subcontractors. Notices that no longer have legal relevance include:

- Specially Fabricated Materials notice
- Second Month notice
- Notice of Contractual Retainage

Now, subcontractors simply need to send one of two notices by the 15th day of the third month when there is a balance due:

- Notice Of Claim For Unpaid Labor Or Materials
- Notice Of Claim For Unpaid Retainage

Celebrating customers who have used PreLien2Lien since our founding in 2005.

The U.S. Bureau of Labor Statistics has data that documents that approximately 20% of new businesses fail during the first two years of being open, 45% during the first five years. TRADITION SOFTWARE was founded seventeen (17) years ago on April 1, 2005 as a result of the purchase I made of a California based software company named SIERRA PHOENIX.

Over the years, I have grown to greatly appreciate the business relationships with customer sites that have been annual subscribers of PreLien2Lien. Larger companies that have been customers since the company's founding include 84 LUMBER (Eighty-Four, PA), BAY INDUSTRIES (Green Bay, WI), MUSCO SPORTS LIGHTING (Oskaloosa, IA) and TESCO CONTROLS (Sacramento, CA).

Smaller companies use PreLien2Lien at multiple locations like DOLAN LUMBER (Concord, CA), CITY LIGHTING (St. Louis, MO), and GENERAL PLUMBING SUPPLY (Sonora, CA).

Enter Client ID at checkout for PreLien2Lien Annual Subscription immediate renewal.

For many years now, customers can pay their Annual Subscription online. This process was enhanced, as now when you enter your login Client ID at checkout, your subscription will automatically renew for another year upon completion of the checkout process.

Can PreLien2Lien be further improved? Voice your suggestions by calling Customer Service at (800) 886-8770.

tradition lien service

Get your past due invoices paid through the effective use of each state's construction lien laws.

- Construction Liens: \$170. Includes owner and legal party verification, notarization and delivery costs. County recording fees extra.
- Bond Claims: \$70. Includes verification of bond number, owner and other legal parties, notarization and delivery costs.
- Stop Notices: \$70. Includes owner and legal party verification, notarization and certified mail delivery to lender.
- 1st Notices: \$26. Includes owner and legal party verification, certified mail delivery to owner or contractor. CALIFORNIA notices start at \$31.

Contact Craig Altman, at (800) 886-8770 x304.

RETURN SERVICE REQUESTED

The Tradition

THE TRADITION SOFTWARE NEWSLETTER

TIPS TO RECORD YOUR OWN CONSTRUCTION LIENS:

Updates from CALIFORNIA and INDIANA

Every year, TRADITION LIEN SERVICE records construction liens in numerous states. For everyone's benefit, we document our research and post it on our corporate websites.

A few pointers from around the country follow:

Recording a IN Sworn Statement And Notice Of Intention To Hold Mechanic's Lien in Hancock County - A Greenwood, IN based General Contractor asked our TRADITION LIEN SERVICE division to record a INDIANA Sworn Statement And Notice Of Intention To Hold Mechanic's Lien against a existing residential property in New Palestine, IN being repaired as the result of an insurance claim within Hancock County.

The Hancock County Recorder's office fees to record are as follows: \$25.00 for the entire document (includes one mail out) for 8-1/2" x 11" paper. Make checks payable to HANCOCK COUNTY RECORDER. Include a self-addressed stamped envelope and a written note that you want the original recorded copy returned.

Actual recording is 1-2 business days. You can view information on their website 1-2 days after recording. A copy of the document will be mailed back 1-2 days after recording.

Lien claimants must file a lawsuit to foreclose against the property within one (1) year from the date the lien was recorded.

Recording a CA Mechanics Lien in Santa Barbara County - An southern California based steel supplier asked our TRADITION LIEN SERVICE division to record a CALIFORNIA Mechanics Lien in Santa Barbara county for non-payment for work done at a French country estate being renovated in Montecito, CA. Montecito is an unincorporated community and census-designated place in Santa Barbara County.

The Santa Barbara county Clerk-Recorder's fees to record are as follows: \$99 for 1st page (includes \$75 SB2: Building Homes and Jobs Act fee). \$3 each additional page. (document size 8-1/2" x 11"). Make checks payable to SANTA BARBARA COUNTY RECORDER and they will accept out-of-state business checks.

Actual recording is 2-5 business days when received by mail . The original document will be mailed back 1-2 weeks after recording.

Once a CALIFORNIA Mechanics Lien is recorded, as Claimant you are required to file suit to foreclose on the lien within ninety (90) days from date the CALIFORNIA Mechanics Lien was recorded.

tradition software

PRELIEN2LIEN

Do it yourself (DIY) online software solutions for construction lien, bond claim, stop notice, and lien waiver management.

- Lease on an annual basis with unlimited training, technical support by phone (800 number), and legal updates.
- Lite (10 projects) versions cost as little as \$159 in the first year.
- One or more users can share data online using any internet enabled device (computer, laptop, Mac, tablet or cell phone).
- Print notices on 8.5" x 11" plain paper, or USPS Certified Mail Pettit Forms.
- Get legal name and owner address information by purchasing for an additional fee Property Owner Reports.

