

WHO IS A PRELIEN2LIEN CUSTOMER?

Loyal, left competitive software solutions, using in multiple states, adopting online software.

234 companies have been customers for eleven consecutive years.

During my two year tenure as a Vice President at PreLien2Lien's main competitor, LienWriter, owned by GOLDENOMEGA.NET, my daily frustration was that there needed to be a better lien software solution. In March 2005 I completed the purchase of LienWriter's direct competitor, SIERRA PHOENIX. Since then, two hundred and thirty-four (234)



Craig Altman, President
TRADITION SOFTWARE

companies across the U.S. have remained loyal annual subscribers. Our success comes from long time customers like BLAZONA CONCRETE (West Sacramento, CA), CITY LIGHTING

PRODUCTS (St. Louis, MO) and METAL SALES MANUFACTURING (Louisville, KY).

Thirty-five current customers were previous LienWriter customers.

History shows that LOTUS had a spreadsheet called 1-2-3 before MICROSOFT Excel. YAHOO was the leading internet search engine before GOOGLE. While LienWriter was the first lien software solution to market in 1996, thirty-five (35) current customers have switched from using LienWriter to PreLien2Lien. Companies such as BRISTOLITE DAYLIGHTING SYSTEMS (Santa Ana, CA), MEAD CLARK LUMBER (Santa Rosa, CA) and TNT EQUIPMENT (Columbus, OH, Dallas, TX) have all benefited from a software solution that is easier to use, more reliable, and most importantly, more legally compliant for about half the cost.

PreLien2Lien is used by companies in thirty-one states.

Construction lien laws are different on a state-by-state basis. PreLien2Lien has over 1,600 legal lien notices that are customized per the laws of each state. While a significant portion of our customers are in our home state of California, in thirty-one (31) states elsewhere companies such as WASTE CONNECTIONS (Clifton Park, NY), ROBERTS SAND (Tallahassee, FL) and SUBURBAN SHEET METAL (Kennedale, TX) are using the software for their state's respective lien laws.

Twenty companies are lien services.

A lien service prepares construction lien notices potentially on behalf of hundreds of companies as a professional document preparer. Our own TRADITION LIEN SERVICE division has used PreLien2Lien to mail and record notices for the benefit of three hundred and eighty (380) customers. Companies in Chicago, IL, Phoenix, AZ and San Diego, CA represent a portion of the twenty (20) lien service entities that use PreLien2Lien and it's online portal, www.MyLienCenter.com.

Twelve companies switched recently to PreLienLien Online.

Our new software as a service (SaaS) solution released in December 2015 for construction lien management is PreLien2Lien Online (www.PL2L.com). Current online customers including GB SYSTEMS (Kenmore, WA), PARCELL STEEL (Corona, CA), and WAREHOUSE PAINT (Auburn, CA) are enjoying the benefit of logging on from any computer, cell phone or tablet with an internet connection. They can then enter construction project information for printing 1st notices, waivers, warnings, bond claims, stop notices and lien claims.

PRELIEN2LIEN ONLINE NOW AVAILABLE.

PreLien2Lien is now available online as a web based lien management solution (www.PL2L.com) for customers. For almost twenty (20) years, PreLien2Lien has been a leading PC based software solution for U.S. contractors, subcontractors, suppliers and companies providing services for state-by-state construction lien management.

Annual Subscription pricing for current customers will be \$200 per year for the One State unlimited version and \$100 for the Lite ten (10) project version. New customers can save \$50 off the PC based version of PreLien2Lien, paying \$299 for the first year. Lite customers can save \$20, paying \$129 for PreLien2LienOnline compared to \$149 for the PC based version. Additional pricing options are available for customers who license the Regional and USA editions of PreLien2Lien.

There will be a free data upload of current PC, Terminal Server, Citrix or Server based PreLien2Lien data within one business day. As with all our Annual Subscriptions, free user training and technical support is available by phone at our toll free number (800) 886-8770 Monday – Friday, 8AM – 4PM PST.

NEW NOTICES FOR NY, WA, GA, IL, UT AND WASHINGTON D.C.

PreLien2Lien has had legal updates in five (5) states and Washington D.C. since April 2015. Those states include New York in July 2015, Washington in November 2015, Georgia in December 2015, Illinois and Utah in February 2016, and Washington D.C in March 2016.

tradition lien service

Get your past due invoices paid through the effective use of each state's construction lien laws.

- Construction Liens: \$160. Includes all recording fees, owner and legal party verification, notarization and delivery costs.
- Bond Claims: \$60. Includes verification of bond number, owner and other legal parties, notarization and delivery costs.
- Stop Notices: \$60. Includes owner and legal party verification, notarization and certified mail delivery to lender.
- 1st Notices: \$24. Includes owner and legal party verification, certified mail delivery to owner or contractor. CALIFORNIA notices start at \$31.

Contact Craig Altman, at (800) 886-8770 x304.

RETURN SERVICE REQUESTED

TheTradition

THE TRADITION SOFTWARE NEWSLETTER

TIPS TO RECORD YOUR OWN CONSTRUCTION LIENS: Updates from GEORGIA and TEXAS

Every year, TRADITION LIEN SERVICE records construction liens in numerous states. For everyone's benefit, we document our research and post it on our corporate websites.

A few pointers from around the country follow:

1. Recording a GA Claim of Lien in Gwinnett County - A Atlanta, GA based subcontractor asked our TRADITION LIEN SERVICE division to record a GEORGIA Claim of Lien for an existing home in Hoschton, GA within Gwinnett County. Hoschton located just off Interstate 85, about 35 miles northeast of Atlanta.

Fees to record are as follows the county are as follows: \$5.00 first page, \$2.00 each additional page of 8-1/2" x 11" or 8-1/2" x 14" paper. There is no charge for file stamped copies. Make checks payable to CLERK OF COURT and they will accept out-of-state business checks.

Actual recording is ranges from 3-5 business days. You can view indexing information on their website. The entire notice will appear five (5) business days after recordation. Your original document after it is recorded will be mailed back 2-3 weeks after it is recorded.

2. Recording a TX Lien Affidavit (Subcontractor / Supplier) in El Paso County - A Georgia based manufacturer of modular offices, pre-fabricated buildings and steel mezzanines asked our TRADITION LIEN SERVICE division to record a TEXAS Lien Affidavit on a smoke detector manufacturer who retrofitted an existing industrial facility in El Paso, TX within El Paso County. The county is the is the westernmost county in the state of Texas, in the Mountain Standard Time zone, and according to Wikipedia the 6th largest city in the state of TEXAS.

Fees to record are as follows the county are as follows: \$26.00 first page, \$4.00 each additional page of 8-1/2" x 11" or 8-1/2" x 14" paper. There is no charge for conforming copies. Make checks payable to EL PASO COUNTY CLERK and they will accept out-of-state business checks.

Actual recording is ranges from 3-5 business days. The entire notice will appear five one (1) week after being recorded. Your original document will be returned by USPS First Class mail within one (1) week after it is recorded.

Since you lease PreLien2Lien on an annual basis, help using the software to record or release a state construction lien is just a phone call away. Technical Support and training is available to you at no additional charge by calling us Monday - Friday, 8AM - 4PM PST at (800) 886.8770.

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TRADITION FORMS

**Legal size USPS approved
Certified Mail forms for
PreLien2Lien.**

- Enjoy the benefit of saving valuable time - no more stuffing envelopes, printing labels or attaching green cards .
- Replaces Pettit forms, which are not supported in PreLien2Lien after January 1, 2011.
- From \$0.25 - \$0.48 cents per form:
 - Certified Return Receipt
 - Electronic Certified Mail
 - Blank 1st Class Mail
- Price includes FREE shipping/ handling and USPS approved wafer seals.
- Purchase 200, or as many as 1,000.

**Contact Craig Altman, at (800) 886-8770
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