

The Tradition

September 2005
Volume: 1 Number: 2

TRADITION SOFTWARE launches TraditionInk.com, a new Division for Replacement Ink Supplies

Sixteen brands available for online purchase, allowing customers to save up to 60% on Replacement Ink Cartridges for printers, fax machines and copiers.

September 1, 2005 marked the first day in business for TraditionInk.com, a new Division launched by TRADITION SOFTWARE. The online site was formed to serve U.S. based businesses, non-profits and consumers with compatible ink supplies that save you up to 60% over regular name brands. "I discovered that in printing our own User Manuals, Newsletters, and Brochures we were spending around \$600 per month for XEROX® OEM Ink Sticks for our color printer. By switching to a brand offered by MEDIA SCIENCES INC, we reduced our monthly printing expenses by 50%," said Craig Altman, President of TRADITION SOFTWARE.

Annual subscribers to PreLien2Lien get an additional \$5 off all phone orders under \$100 and \$10 off any phone order over \$100. Ink cartridge solutions for sixteen brands of printers, fax machines and copiers are available, including BROTHER®, CANON®, DELL®, EPSON®, HP®, IBM®, LEXMARK®, MINOLTA®, MURATA®, OKIDTA®, PANASONIC®, RICOH®, SAMSUNG®, SHARP®, TOSHIBA® and ZEROX®.

Certified Numbers: Don't risk not being able to collect on a receivable over \$4.42 in postage

PreLien2Lien allows you to manually enter Certified Numbers, or auto-generate in sequence.

Almost every state has in their Mechanic's Lien laws provisions about sending notices by Certified Mail. Many PreLien2Lien users risk non payment of invoices because they try to save \$4.42 in postage for Certified Mail and Return Receipts.

Our Customer Service team can help you use PreLien2Lien to print Certified Mail numbers directly on the Notices. It can also help you keep track of what certified numbers are used, and print a report called a Firm Log of Accountable Mail that can be taken to the Post Office for verification.

Contact the Customer Service Department.
(800) 886-8770

Five Quick Facts: Florida Mechanic's Lien Law

Everything begins with the Owner filing a mandatory Notice of Commencement.

1. It is mandatory for the Owner of both a Public and Private construction project to file a Notice of Commencement with the County Recorders office where the project is located. The owner is also required to record a Payment Bond, if any, with the Notice of Commencement.
2. A Notice To Owner/Notice To Contractor (Private Work) must be served to the owner on a project within 45 days (Commercial and Residential) after first furnishing construction related labor, professional services, materials, machinery, fixtures or tools to a jobsite. It must be delivered in person, or by certified mail, to the owner of the property. It is advisable that along with the owner any other legal parties related to the improvement of the property (Owner, Customer, Lender and General Contractor) get sent the Notice to Owner/Notice to Contractor.
3. You have 90 days to file a Claim of Lien (Mechanic's Lien) with the County Recorders Office. It must be delivered in person or by certified mail to the owner of the property in 15 days after filing it with the County Recorders Office.
4. The Enforcement to Foreclose a Mechanic's Lien (legal perfection of a Lien) must be filed within one year of filing a Claim of Lien (Mechanic's Lien) at the County Court (under \$15,000) or the Circuit Court (over \$15,000).
5. Contracts where an eligible lien party is required at the start of a project to waive their lien rights are unenforceable.

SOURCE: www.traditionsoftware.com/floridalienlaw.htm

ePrint (\$49)

ePrint is the total solution for businesses needing fast, reliable PDF creation and conversion, giving users flexible options to save, print, email, or combine their files.

Convert ANY file to and from over 150 document and image formats including searchable PDF, DOC, HTML, TXT, Multi-page TIFF, JPG, GIF, PNG and many more!

Contact the Sales Department.
Phone: (800) 886-8770

PROJECT MANAGER

Engineered by Quantum Software Solutions to manage and track all your construction projects with ease. All modules have a 60-day money back guarantee.

Certified Payroll Module (\$249)

Prints State, Federal, Project Labor and Fringe Benefits certified payroll reports.

Contractor Billing Module (\$249)

Handles all retainage calculation. Prints on plain paper or AIA® forms. Integrates with QuickBooks® for posting invoices and importing customers and vendor list.

Contract Documents Module (\$249)

Stores necessary information to complete your contract documents as well as the Contractor's Qualification Statement and print them on AIA® documents.

Communications Module (\$249)

Prints Meeting Minutes, RFIs, Notices, Transmittals, Submittal Log, Insurance Notices and more.

Estimating Module (\$249)

Create estimates for your project. Add various markups, tax situations, bond allocations and more.

Contact the Sales Department.
Phone: (800) 886-8770

TRADITION SOFTWARE, INC.
5530 Birdcage Street, Suite 110
Citrus Heights, CA 95610

Information Technology Center: New software activation procedure is enabling better license control

Online registration on TraditionSoftware.com will be available starting in October.

In partnership with a major software security vendor, PreLien2Lien Version 9.09.06 now has an activation feature for upgrades and new installations to help prevent software piracy and improve site license control.

"I am excited to see the first major improvement to PreLien2Lien become available to our customers. There are two more major enhancements to the software as part of the Seabiscuit release that we are currently working on. By the end of the year, we hope to have all new notices that are Microsoft® Word based. Additionally, we plan on having PreLien2Lien work more effectively with importing data from popular programs such as Quickbooks®," said Craig Altman, President of TRADITION SOFTWARE.

Tradition **I**nk.com
Helping you
reduce your
expenses every
time you print

BROTHER®
CANON®
DELL®
EPSON®
HP®
IBM®
LEXMARK®
MINOLTA®
MURATA®
OKIDTA®
PANASONIC®
RICOH®
SAMSUNG®
SHARP®
TOSHIBA®
ZEROX®

Compatible Ink Supplies
save you up to 60% over
regular name brands

Order by 4PM PST
(Monday-Friday)
Overnight Delivery
available for only \$5.00

FREE 2-Day Shipping

**Full Satisfaction
Guaranteed**

(800) 886-8770

Ask The Attorney

"At what point in the collections process should you contact a Construction Attorney when you think you have a problem? Is it ever too early?"

Stephen D. Harrison – Partner: HARRISON STECK HOOVER & DRAKE, P.C., Fort Worth, TX
Phone: (817) 348-0400. Email: firm@hshd.com

"If you want to minimize risks of loss, it is seldom, if ever, too early to ask for legal advice. Although many claimants suffer significant losses from untimely notices or filings, claimants do not suffer losses from knowing what to do before a critical time period has lapsed. If there is additional time to allow payment, your attorney will so advise you before taking the appropriate action."

William L. Porter – Partner: PORTER & CABLE LLP, Sacramento, CA
Phone: (916) 381-7868. Email: bporter@portercablelaw.com

"In terms of the deadlines set by specific California statutes which set the deadlines for making mechanics' lien, stop notice and payment bond claims, I would suggest contacting legal counsel no later than ten days before the date on which a mechanics' lien must be recorded.... If you have reason to believe that you will not be paid all or some of the payments you are due, you should contact legal counsel at the earliest opportunity. In short, it is never too early to contact legal counsel if you do not understand all the terms of the contract or if you have reason to believe you will be unpaid for your work."

Albert F. Quintrall - Senior Partner: AL QUINTRALL & ASSOCIATES, San Diego
Phone: (619) 295-7117. Email: a.quintrall@quintralllaw.com

"I always tell my clients that once the account reaches the 60 day column, begin using your Preliminary Notice as a collection "tool". Contact the General Contractor informing him you haven't been paid and you want to give him a fair opportunity to resolve the issue before you are forced to record a Mechanic's Lien. Remember: the General Contractor must provide the project free and clear of liens so great motivation to get you paid before the Owner is notified that a lien has been recorded. I also recommend that if the GC is not cooperating, then call the Owner and/or Lender—they have separate interests to protect—i.e., the Owner doesn't want to lose his property through a Mechanic's Lien foreclosure action and the Lender doesn't want to lose its collateral—i.e., the Owner's real property."